

Sustainability rating agency is looking for sales managers in France, Belgium and Italy

About Standard Ethics

Standard Ethics is an independent Sustainability Rating agency, based in London and Brussels, which analyzes and evaluates companies, public authorities and organizations on sustainability, social responsibility, and environmental governance.

Responsibilities

You will be responsible to promote the Standard Ethics rating to companies in France, in Belgium or in Italy and achieve sales in the assigned market identifying together with the management all the necessary solutions to economic issues that best satisfy the client's needs.

You will help prepare material for pitches, participate in client meetings, coordinate the evaluation and pricing of deals and proposing structures for the deals.

Skills we're looking for

- Strong academic records
- Excellent communication, problem solving skills and ability to build long term relationships
- High level of professionalism, discretion and good judgment.
- Ability to work within a small, cooperative team and liaise confidently with senior management
- Fluent in French, English, Dutch or Italian.

Compensation

The Standard Ethics compensation policy, which is also applied to all directors, partners and advisors, is based on a variable pay and bonus, and will depend on:

- Results achieved in terms of new clients acquired and/or,
- Projects, researches and days dedicated to the work carried out on behalf of Standard Ethics.

There is no fixed salary, either travel and other expenses reimbursement.

To apply, please send your CV to mr.welcome@standardethics.eu